## 2012 Editorial Calendar

		FEBRUARY		MARCH	
	CHANNEL	WEEK 3	WEEK 4	WEEK 1	WEEK 2
		Why garden? (The 4 Es)	What and where to garden?	Digging in	Ask the experts/gardening resources
Non-branded communication	Burpee's Backyard	<ul> <li>What's your first gardening memory, or why are you starting your first garden in 2012?</li> <li>Gardening and the economy – how much money do you save? Garden of Bargains</li> </ul>	<ul> <li>Must-have varieties for 2012 novice/experienced gardener</li> <li>Edible landscaping – pros and cons: Front Yard Vegetable Garden</li> <li>Small space gardening – containers, high rises and roof tops</li> <li>Poll</li> <li>Seed vs. plants</li> <li>Do you plant vegetables with your flowers for an edible landscape</li> <li>Featured content:         <ul> <li>Garden Fresh guide</li> <li>BHG Podcasts</li> </ul> </li> </ul>	<ul> <li>Pre-planting musts – what is your must-do activity before digging in? Soil testing article, sun testing, etc.</li> <li>Planting a theme garden — salsa, pizza, school colors, cutting, etc.</li> <li>Starting a cool-season crop</li> <li>When do you start "thinking spring?"</li> <li>Featured Content</li> <li>Burpee growing calendar</li> </ul>	<ul> <li>What lessons did you learn from your first garden – give/get advice from your first garden – New to gardening article</li> <li>How do you encourage or inspire others to garden, share the love of gardening or act as a garden mentor?</li> <li>Poll</li> <li>Where do you go for expert gardening advice? (family/friends, internet, magazines, etc.)</li> <li>Featured content:         <ul> <li>Burpee Ask &amp; Answer</li> <li>BHG Podcasts</li> </ul> </li> </ul>
Thought leadership & market info	Burpee Home Gardens	<ul> <li>Burpee's Backyard introduction and invitation to join</li> <li>Guest blogger - Joe Lamp'l on why he started gardening (environment)</li> <li>Guest blogger - Mrs. Q on the value of nutritious food and school gardens (eating better, education)</li> </ul>	<ul> <li>Edible landscaping – how and what varieties - Weaving in vegetables and fruits, Companion plants</li> <li>Guest blogger – Shawna Coronado – starting my front yard edible landscape</li> </ul>	<ul> <li>Guest blogger – Birds &amp; Blooms Great Backyard Giveaway winners on planning and planting</li> <li>Digging in and weighing in – calorie burning activities in the garden</li> </ul>	<ul> <li>Guest bloggers - Bill Calkins answers Tweeter questions</li> <li>Mythbuster – veggie gardening in the shade and other gardening myths debunked</li> </ul>
User- generated rich-media	Burpee Home Gardens Burpee Gardens	<ul> <li>Burpee's Backyard introduction and invitation to join</li> <li>Once upon a time – post photos of your first garden</li> <li>"I Can Grow" update</li> </ul>	Smallest space garden – Post photos of your small space garden	<ul> <li>Inspired theme gardens – post photos of creative planters, colored themes, etc.</li> </ul>	Post a problem – Post photos of troubled plants, difficult landscapes, etc. for help, advice and creative thinking
Drive traffic to backyard community	@BurpeeHG @BurpeeGardens	<ul> <li>Join the community promotion</li> <li>User-generated forum question promotion</li> <li>RT opportunities</li> <li>Share your first gardening memory on #BurpeesBackyard</li> <li>Tell us why you started gardening on #BurpeesBackyard</li> </ul>	<ul> <li>Join the community promotion</li> <li>User-generated forum question promotion</li> <li>RT opportunities</li> <li>Weigh-in on edible landscaping in your yard on #BurpeesBackyard</li> <li>What are your must-have varieties this spring? #BurpeesBackyard</li> </ul>	<ul> <li>Join the community promotion</li> <li>User-generated forum question promotion</li> <li>RT opportunities</li> <li>Share and compare your garden to-do list to make sure you're not forgetting anything on #BurpeesBackyard</li> <li>What's your theme? Share your theme garden idea #BurpeesBackyard</li> </ul>	<ul> <li>Join the community promotion</li> <li>User-generated forum question promotion</li> <li>RT opportunities</li> <li>Tweet the Experts – Ask your question to be answered on the Burpee community (#BurpeesBackyard)</li> </ul>
Online sales & customer service	Burpee Home Gardens Burpee	To be determined by Ball, Burpee teams		To be determined by Ball, Burpee teams	
Drive traffic to backyard community	Burpee Home Gardens consumer email	<ul> <li>Burpee's Backyard introduction and invitation to join</li> <li>Top 4 reasons to start gardening this spring (4 E's)</li> <li>"I Can Grow" program update</li> <li>Tips to get started: Garden Fresh guide</li> </ul>		<ul> <li>Gardening as exercise – research and workout ideas for digging in</li> <li>Garden center locator – find BHG plants in a store near you</li> <li>Top 4 varieties for the novice gardener</li> <li>Selecting varieties for your space: My Garden Designer, soil and sun considerations, etc.</li> </ul>	

## **CONTENT THEMES:**

Gardening How-to (videos, podcasts, web tools, blogs)

Inspiration (tips, tricks and ideas)

Small space gardening (raised beds, containers, patio and hanging baskets)
Nutrition/Health (healthy recipes, tips for food preparation, general nutrition, etc.)

Harvest (when to harvest, canning, preserving, etc.)
School/community (specific to events in target markets, gardening with children)
Advice from the experts (Joe Lamp'l, Theresa Loe, Chelsea Fields, George Ball)
Environment (reduce carbon footprint, composting, etc.)

Theme gardens (cutting garden, shade garden, pizza garden, kids garden)

<u>Underlined</u> – linked to online resources